

CONSOLIDATED ACCOUNTING DATA OF THE BANKING GROUP AS OF DECEMBER 31, 2022 CIVIL PERIMETER - PARENT COMPANY BANCA SELLA HOLDING

CONSOLIDATED BALANCE SHEET ASSETS (amounts in euro)

ASSETS		31-12-2022	31-12-2021
10.	Cash and cash equivalents	2.360.725.964	273.173.155
20.	Financial assets measured at fair value through profit and loss	1.068.180.104	1.095.219.364
	a) Financial assets held for trading	386.117.827	407.483.979
	c) Other financial assets necessarily measured at fair value	682.062.277	687.735.385
30.	Financial assets measured at fair value through other comprehensive income	784.436.765	713.575.123
40.	Financial assets measured at amortised cost	14.376.539.425	16.985.601.642
	a) Due from banks	554.939.472	4.662.712.738
	b) Due from customers	13.821.599.953	12.322.888.904
50.	Hedging derivatives	10.285.743	-
60.	Value adjustment of financial assets subject to macro hedging (+/-)	2.884.553	56.815.253
70.	Equity investments	101.084.260	96.286.577
90.	Tangible assets	382.243.362	364.565.275
100.	Intangible assets	203.644.824	182.891.498
	of which:		
	- goodwill	66.353.310	67.114.862
110.	Tax assets	219.427.776	223.157.098
	a) current	45.603.144	44.653.104
	b) deferred	173.824.632	178.503.994
120.	Non-current assets and asset groups held for sale	586.094	1.794.394
130.	Other assets	825.485.858	485.482.775
	Total assets	20.335.524.728	20.478.562.154

CONSOLIDATED BALANCE SHEET LIABILITIES

(amounts in euro)

LIABILITIES AND SHAREHOLDERS' EQUITY		31-12-2022	31-12-2021
10.	Financial liabilities measured at amortised cost	18.094.188.508	18.372.840.884
	a) Due to banks	1.385.146.832	2.258.821.829
	b) Due to customers	16.523.984.127	15.899.957.496
	c) Securities in issue	185.057.549	214.061.559
20.	Financial liabilities held for trading	136.986.429	122.370.769
40.	Hedging derivatives	13.711.827	58.398.784
60.	Tax liabilities	77.066.358	39.859.605
	a) current	61.477.537	26.652.112
	b) deferred	15.588.821	13.207.493
80.	Other liabilities	477.883.679	466.467.207
90.	Provision for severance indemnities	30.137.933	35.529.170
100.	Provisions for risks and charges	97.931.371	75.119.672
	a) commitments and guarantees given	6.353.832	4.871.912
	b) quiescence and similar obligations	10.000	10.000
	c) other provisions for risks and charges	91.567.539	70.237.760
120.	Valuation reserves	50.238.699	41.554.514
150.	Reserves	817.740.589	722.088.718
160.	Share premiums	105.550.912	105.550.912
170.	Capital	107.311.312	107.311.312
190.	Equity pertaining to third-parties (+/-)	234.834.427	223.137.883
200.	Profit (Loss) for the year (+/-)	91.942.684	108.332.724
	Total liabilities and shareholders' equity	20.335.524.728	20.478.562.154

CONSOLIDATED RECLASSIFIED INCOME STATEMENT

(figures in thousands of euro)

ITEMS	31-12-2022	31-12-2021	Change absolute	Change %
10. Interest receivable and similar income	408.612,5	297.178,9	111.433,7	37,5%
20. Interest payable and similar expenses	(57.782,5)	(53.279,4)	(4.503,1)	8,5%
70. Dividends and similar income	7.757,1	7.573,5	183,6	2,4%
NET INTEREST INCOME AND DIVIDENDS	358.587,1	251.473,0	107.114,1	42,6%
40. Fee income	575.684,1	514.075,9	61.608,2	12,0%
Other operating income - recovery of expenses and other services (1)	71.473,9	66.217,1	5.256,7	7,9%
50. Fee expenses	(175.765,6)	(142.202,8)	(33.562,9)	23,6%
Variable administrative expenses (1)	(64.707,6)	(49.807,7)	(14.899,9)	29,9%
NET REVENUES FROM SERVICES	406.684,7	388.282,6	18.402,1	4,7%
80. Net gains/(losses) on trading activities	77.011,3	52.443,3	24.568,0	46,8%
90. Net gains/(losses) on hedging activities	(172,6)	(287,8)	115,3	-40,0%
100. Income (losses) from sale or repurchase of:				
a) Financial assets measured at amortised cost	16.511,6	19.907,5	(3.395,9)	-17,1%
b) Financial assets measured at fair value through other comprehensive income	(1.142,0)	4.165,0	(5.307,1)	-127,4%
110. Net gains/(losses) on other financial assets and liabilities measured at fair value through profit and loss	426,2	11.792,4	(11.366,3)	-96,4%
NET REVENUES FROM TRADING	92.634,4	88.020,4	4.614,0	5,2%
NET BANKING INCOME	857.906,2	727.775,9	130.130,3	17,9%
190. Administrative Expenses:				
a) personnel expenses	(345.562,2)	(308.408,0)	(37.154,1)	12,0%
IRAP on net personnel and seconded personnel expenses (1)	(623,1)	(455,2)	(167,9)	36,9%
Total personnel and IRAP expenses	(346.185,3)	(308.863,2)	(37.322,1)	12,1%
b) Other administrative expenses (other variable expenses deducted)	(247.452,9)	(226.602,4)	(20.850,6)	9,2%
Recovery of stamp duty and other taxes (1)	66.269,0	66.266,2	2,8	0,0%
Total administrative expenses and recovery of taxes	(181.183,9)	(160.336,2)	(20.847,8)	13,0%
210. Net value adjustments on tangible assets	(37.206,3)	(34.866,5)	(2.339,8)	6,7%
220. Net value adjustments on intangible assets	(41.379,4)	(34.076,4)	(7.303,0)	21,4%
230. Other operating expenses/income (after deducting "Recovery of stamp duty and other taxes" and recovery of expenses and other services)	(14.064,9)	(13.390,6)	(674,3)	5,0%
Operating expenses	(620.019,8)	(551.533,0)	(68.486,9)	12,4%
OPERATING PROFIT (LOSS)	237.886,4	176.243,0	61.643,4	35,0%

130. Net value adjustments for credit risk relative to Financial assets measured at amortised cost	(28.160,5)	(38.382,3)	10.221,8	-26,6%
100. Income (losses) from sale or repurchase of Financial assets measured at amortised cost	(9.281,2)	(15.034,0)	5.752,7	-38,3%
140. Profit/loss from contractual changes without write-offs	(272,3)	(925,4)	653,0	-100,0%
200. Net allocations to provisions for risks and charges about credit risk	(1.344,6)	(2.156,0)	811,4	-37,6%
Total Net value adjustments for credit risk	(39.058,5)	(56.497,6)	17.439,0	-30,9%
130. Net value adjustments for credit risk relative to <i>Financial assets measured at fair value through other comprehensive income</i>	83,7	19,3	64,4	332,8%
200. Net allocations to provisions for risks and charges	(28.277,4)	(20.948,6)	(7.328,7)	35,0%
250. Income/(losses) from equity investments	(37,8)	(2.008,0)	1.970,2	-98,1%
Profit (loss) from goodwill, investments and measurements of tangible and intangible assets	(1.877,1)	(2.503,6)	626,5	-25,0%
PROFIT FROM CONTINUING OPERATIONS BEFORE NON-RECURRING EFFECTS	168.719,3	94.304,5	74.414,8	78,9%
Reclassifications from non-recurring effects⁽¹⁾			-	
250. Income/(losses) from equity investments	-	3.404,7	(3.404,7)	-100,0%
110. Net gains/(losses) on other financial assets and liabilities measured at fair value through profit and loss	-	(537,0)	537,0	-100,0%
280. Profits on disposal of investments	-	57.320,3	(57.320,3)	-100,0%
PROFIT FROM CONTINUING OPERATIONS BEFORE TAXES	168.719,3	154.492,5	14.226,7	9,2%
300. Income taxes for the period on continuing operations (after deducting "IRAP on net personnel and seconded personnel expenses")	(59.173,9)	(28.162,4)	(31.011,5)	110,1%
PROFIT FROM CONTINUING OPERATIONS NET OF TAXES	109.545,4	126.330,1	(16.784,8)	-13,3%
PROFIT (LOSS) FOR THE YEAR	109.545,4	126.330,1	(16.784,8)	-13,3%
340. PROFIT (LOSS) FOR THE PERIOD PERTAINING TO MINORITY INTERESTS	17.629,1	17.997,4	(368,2)	-2,0%
350. PROFIT/(LOSS) FOR THE PERIOD PERTAINING TO PARENT COMPANY	91.916,2	108.332,7	(16.416,5)	-15,2%

(1) The items affected were reclassified base on more appropriate recognition criteria to represent the content of the items based on principles of management homogeneity. For a better presentation of the data, some reclassified items have been revised in the calculation method, consequently the comparison period has also been adjusted.

CONSOLIDATED SUMMARY DATA

(amounts in thousand of euro)

BALANCE SHEET DATA	31-12-2022	31-12-2021	Changes	
			absolute	%
Total assets	20.337.923,9	20.478.562,2	(140.638,3)	-0,7%
Financial assets (1)	5.305.446,0	4.612.851,3	692.594,7	15,0%
Cash loans, exclusive of repurchase agreements receivable	10.520.406,0	9.711.287,9	809.118,2	8,3%
repurchase agreements receivables	113.336,6	85.194,9	28.141,7	33,0%
Total cash loans (2)	10.633.742,6	9.796.482,8	837.259,8	8,5%
Equity investments	101.084,3	96.286,6	4.797,7	5,0%
Tangible and intangible fixed assets	585.888,2	547.456,8	38.431,4	7,0%
Direct deposits, exclusive of repurchase agreements payable	16.678.292,3	15.901.254,3	777.038,0	4,9%
repurchase agreements payable	30.749,3	212.764,7	(182.015,4)	-85,5%
Total direct deposits (3)	16.643.147,5	16.045.631,7	597.515,9	3,7%
Direct deposits from credit institutions	19.783,0	37.865,5	(18.082,5)	-47,8%
Indirect deposits from credit institutions	31.995.276,9	33.124.767,1	(1.129.490,2)	-3,4%
Global deposits valued at market prices (4)	48.658.207,4	49.208.264,3	(550.056,9)	-1,1%
Net assets	1.407.618,6	1.307.976,1	99.642,6	7,6%
Common Equity Tier 1 (CET 1)	1.086.869,0	1.081.706,4	5.162,6	0,5%
Additional Tier 1 capital (AT 1)	19.940,2	22.589,1	(2.648,9)	-11,7%
Tier 2 (T2)	137.122,7	145.332,9	(8.210,2)	-5,6%
Total own funds	1.243.931,8	1.249.628,4	(5.696,6)	-0,5%

(1) Represents the sum of item 20. Financial assets measured at fair value through profit and loss, excluding loans classified under financial assets necessarily measured at fair value, item 30. Financial assets measured at fair value through other comprehensive income and item 40. Financial assets measured at amortised cost only debt securities, in the Balance Sheet Assets;

(2) Represents item 40 b) Financial assets measured at amortised cost - Due from customers of the Balance Sheet Assets, excluding debt securities; the item also includes loans classified under financial assets necessarily measured at fair value; The significant growth in reverse repurchase agreements is related to the parent company's market making activities; active repurchase agreements are, in almost all cases, traded with Cassa di Compensazione e Garanzia.

(3) Obtained from the sum of items 10 b) Financial liabilities measured at amortised cost - Due to customers and 10 c) Financial liabilities measured at amortised cost - Securities in issue of the Balance Sheet Liabilities; the total direct deposits, excluding Debts for leasing;

(4) The aggregate, assessed at market prices, includes administered securities, funds, reverse repurchase agreements and the component for insurance funding.

CONSOLIDATED ECONOMIC DATA

(amounts in thousand of euro)

RECLASSIFIED ECONOMIC DATA (5)	31-12-2022	31-12-2021	Changes	
			absolute	%
Net interest income	358.587,1	251.473,0	107.114,1	42,6%
Net revenues from services (6)	406.684,7	388.282,6	18.402,1	4,7%
Of witch fee income	575.684,1	514.075,9	61.608,2	12,0%
Of witch fee expenses	(175.765,6)	(142.202,8)	(33.562,9)	23,6%
Net revenues from trading (7)	92.634,4	88.020,4	4.614,0	5,2%
Net banking income	857.906,2	727.775,9	130.130,3	17,9%
Operating expenses net of recovery of stamp duties and other taxes (8)	(620.019,8)	(551.533,0)	(68.486,9)	12,4%
Operating profit (loss)	237.886,4	176.243,0	61.643,4	35,0%
Net value adjustments for credit risk (9)	(39.058,5)	(56.497,6)	17.439,0	-30,9%
Other income statement items (10)	(89.282,5)	6.584,7	(95.867,2)	-1455,9%
Profit (loss) for the period pertaining to Parent Company	91.942,7	108.332,7	(16.390,0)	-15,1%
Profit (loss) for the period pertaining to minority interests	17.602,7	17.997,4	(394,7)	-2,2%

(5) Items from the Reclassified Income Statement;

(6) The aggregate represents the sum of the following items from the Reclassified Income Statement: 40. Fee income, 50. Fee expenses, Other operating income - recovery of expenses and other services and Variable administrative expenses;

(7) The aggregate represents the sum of the following items from the Reclassified Income Statement: net fees and items 80. Net gains/(losses) on trading activities, 90. Net gains/(losses) on hedging activities, 100. Income (losses) from sale or repurchase and 110. Net gains/(losses) on other financial assets and liabilities measured at fair value through profit and loss;

(8) Obtained from the sum of the following items: 190. Administrative expenses, 210. Writedowns on tangible fixed assets, 220. Writedowns on intangible fixed assets and 230. Other operating expenses/income of the Reclassified Income Statement;

(9) Obtained from the sum of the following items: 130 a) Net value adjustments for credit risk relative to Financial assets measured at amortised cost, 140. Profit/loss from contractual changes without write-offs, the sole component relating to the sale of receivables of item 100 a) Income (losses) from sale or repurchase of Financial assets measured at amortized cost and the sole component relating to credit risk of item 200. Net provisions for risks and charges about credit risk of the Reclassified Income Statement.

(10) Obtained from the sum of the following items: 200. Net provisions for risks and charges, 130. Net value adjustments for credit risk relative to financial assets measured at fair value through other comprehensive income, 250. profit (loss) from equity investments, Profit (loss) from goodwill, investments and measurements of tangible and intangible assets and 300. Income taxes for the period on continuing operations.

PERFORMANCE ALTERNATIVE INDICATORS

PROFITABILITY RATIOS (%)	31-12-2022	31-12-2021
R.O.E. (return on equity) (11)	8,8%	11,1%
R.O.E. (return on equity) before corporate events	8,9%	5,9%
R.O.A. (return on assets) (12)	0,5%	0,5%
R.O.A. (return on assets) before corporate events	0,5%	0,3%
Net interest income (13) / Net banking income (13)	41,8%	34,6%
Net income from services (13) / Net banking income (13)	47,4%	53,4%
Net income from trading (13) / Net banking income (13)	10,8%	12,1%
Cost to income (14)	71,6%	75,2%
EQUITY AND LIQUIDITY RATIOS (%)	31-12-2022	31-12-2021
Cash loans (15) / Direct deposits	63,1%	61,1%
Cash loans / Total assets	51,7%	47,4%
Direct deposits / Total assets	82,0%	77,6%
Leverage ratio (21)	5,3%	6,6%
Leverage ratio "normalizing" (22)	5,3%	5,2%
Liquidity Coverage Ratio (LCR) (16)	166,7%	198,9%
Net Stable Funding Ratio (NSFR) (17)	132,8%	134,1%
CREDIT RISK RATIOS (%)	31-12-2022	31-12-2021
Net non-performing loans / Cash loans - (net non-performing loans ratio)	1,8%	2,2%
Gross non-performing loans / Cash loans - (gross non-performing loans ratio)	3,5%	4,2%
Gross non-performing loans / total gross loans (Non Performing Loans ratio EBA) (18)	2,8%	2,9%
Net bad loans / Cash loans	0,6%	0,7%
Gross bad loans / Gross Cash loans	1,6%	2,0%
Net loans provisions (19) / Cash loans - (Cost of credit %)	0,37%	0,58%
Non-performing loans coverage ratio	49,5%	49,5%
Coverage rate for bad loans	65,7%	67,1%
Texas ratio (20)	27,2%	31,7%
SOLVENCY RATIOS (%)	31-12-2022	31-12-2021
CET1 ratio	13,21%	12,28%
Tier 1 ratio	13,45%	12,54%
Total capital ratio	15,12%	14,19%

(11) Ratio of "Net income (loss) for the year," calculated by annualizing the current year's final statement without non-recurring events and adding the impact of non-recurring events already recorded in the period, to the sum of items 150. Reserves, 160. Additional paid-in capital, 170. Capital 190. Shareholders' equity attributable to minority interests (+/-) and the minority interest profit component of Balance Sheet Liabilities;

(12) Ratio of "Net income (loss) for the year" calculated as in Note 12 to "Total assets";

(13) As shown in the Reclassified Income Statement;

(14) Ratio of operating costs, after deducting IRAP on personnel costs and net of losses related to operating risks, to net interest and other banking income;

(15) Loans are all net of reverse repurchase agreements;

(16) LCR: 100% minimum limit;

(17) NSFR: 100% minimum limit;

(18) "Gross Non-Performing Loans ratio" is calculated as The ratio of gross impaired loans to customers to gross cash loans to customers. The "EBA Non Performing Loans ratio," an indicator recently included by the European and National Supervisory Authorities, is calculated as The ratio of gross impaired loans to customers to Total Gross Loans, where the denominator includes in addition to loans to customers, loans to credit intermediaries and Central Banks;

(19) Corresponds to "Total adjustments/reversals for credit risk" in the Reclassified Income Statement;

(20) Ratio of gross impaired assets to tangible shareholders' equity, understood as the sum of shareholders' equity and adjustments to impaired assets, and net of intangible assets (item 90. Tangible assets in the balance sheet assets);

(21) Leverage ratio is calculated as the ratio of Regulatory Capital (Tier 1) to Total non-risk-weighted assets (Total exposure) of the Banking Group, taking into account specific treatments for Derivatives and PCTs as required by relevant regulations.

(22) The Leverage ratio was recalculated as of 12/31/21 by normalizing the removal of the exclusion of deposits with ECB (TLTRO3) from the calculation of Total Exposure (denominator of the Leverage Ratio), a facility granted by the Bank of Italy as a temporary measure during the Covid period.

BANCA SELLA – ACCOUNTING STATEMENTS AS OF DECEMBER 31, 2022

BALANCE SHEET ASSETS (euro units)

ASSETS		31/12/2022	31/12/2021
10.	Cash and cash equivalents	2.940.540.718	3.728.156.313
20.	Financial assets measured at fair value through profit and loss	202.710.361	257.462.704
	a) financial assets held for trading	26.000.687	29.982.354
	c) other financial assets necessarily measured at fair value	176.709.674	227.480.350
30.	Financial assets measured at fair value through other comprehensive income	479.917.970	318.860.265
40.	Financial assets measured at amortised cost	11.281.983.626	11.418.298.550
	a) Due from banks	256.243.221	1.107.727.500
	b) Due from customers	11.025.740.405	10.310.571.050
50.	Hedging derivatives	10.193.578	-
60.	Value adjustment of financial assets subject to macro hedging (+/-)	2.684.111	54.368.062
70.	Equity investments	133.127.159	133.038.666
80.	Tangible assets	118.054.250	117.635.328
90.	Intangible assets	98.262.814	86.394.320
	of which:		
	- goodwill	11.370.566	11.370.566
100.	Tax assets	118.166.438	123.539.423
	a) current	19.397.183	21.223.432
	b) deferred	98.769.255	102.315.991
120.	Other assets	592.453.196	345.766.333
	Total assets	15.978.094.221	16.583.519.964

BALANCE SHEET LIABILITIES
(euro units)

LIABILITIES AND SHAREHOLDERS' EQUITY		31/12/2022	31/12/2021
10.	Financial liabilities measured at amortised cost	14.657.883.490	15.427.628.598
	a) Due to banks	1.376.017.642	2.283.369.263
	b) Due to customers	13.173.691.802	12.934.234.138
	c) Securities in issue	108.174.046	210.025.197
20.	Financial liabilities held for trading	18.770.652	10.235.091
40.	Hedging derivatives	13.449.510	55.849.412
60.	Tax liabilities	38.973.435	11.346.596
	a) current	34.314.888	6.674.468
	b) deferred	4.658.547	4.672.128
80.	Other liabilities	282.841.675	192.442.751
90.	Provision for severance indemnities	17.060.937	20.574.329
100.	Provisions for risks and charges	48.533.018	26.284.987
	a) commitments and guarantees given	5.469.566	4.183.570
	c) other provisions for risks and charges	43.063.452	22.101.417
110.	Valuation reserves	19.164.447	14.791.731
140.	Reserves	107.749.778	82.669.983
150.	Share premiums	366.090.483	366.090.483
160.	Capital	334.228.084	334.228.084
180.	Profit (Loss) for the year (+/-)	73.348.712	41.377.919
	Total liabilities and shareholders' equity	15.978.094.221	16.583.519.964

RECLASSIFIED INCOME STATEMENT

(figures in thousands of euro)

Items	31/12/2022	31/12/2021	Change %
10. Interest receivable and similar income	249.946,1	186.903,9	33,7%
20. Interest payable and similar expenses	(20.193,4)	(32.371,0)	-37,6%
70. Dividends and similar income	3.366,1	3.161,2	6,5%
NET INTEREST INCOME AND DIVIDENDS	233.118,8	157.694,0	47,8%
40. Fee income	406.139,8	359.700,6	12,9%
50. Fee expenses	(111.005,0)	(89.619,8)	23,9%
Other operating income - recovery of expenses and other services (1)	9.227,5	7.962,4	15,9%
Variable administrative expenses (1)	(61.624,3)	(47.744,0)	29,1%
Net revenues from services	242.738,0	230.299,1	5,4%
80. Net gains/(losses) on trading activities	10.283,3	7.113,6	44,6%
90. Net gains/(losses) on hedging activities	(224,3)	(264,6)	-15,2%
100. Income (losses) from sale or repurchase of:			
a) Financial assets measured at amortized cost	18.389,2	10.411,7	76,6%
b) Financial assets measured at fair value through other comprehensive income	380,8	1.177,8	-67,7%
110. Net gains/(losses) on other financial assets and liabilities measured at fair value through profit and loss	(9.972,1)	(635,0)	1470,3%
Net revenues from trading	18.856,9	17.803,5	5,9%
NET BANKING INCOME	494.713,7	405.796,7	21,9%
160. Administrative expenses			
a) personnel expenses	(167.227,5)	(149.894,1)	11,6%
IRAP on net personnel and seconded personnel expenses (1)	(154,6)	(120,3)	28,5%
Total personnel and IRAP expenses	(167.382,1)	(150.014,5)	11,6%
b) Other administrative expenses (other variable expenses deducted)	(162.576,5)	(151.188,0)	7,5%
Recovery of stamp duty and other taxes (1)	39.359,1	41.956,5	-6,2%
Total administrative expenses and recovery of taxes	(123.217,3)	(109.231,5)	12,8%
180. Writedowns on tangible fixed assets	(20.534,5)	(19.265,8)	6,6%
190. Writedowns on intangible fixed assets	(25.029,0)	(20.155,9)	24,2%
200. Other operating expenses/income (after deducting "Recovery of stamp duty and other taxes")	(3.465,0)	(2.047,3)	69,2%
Operating expenses	(339.627,9)	(300.714,9)	12,9%
OPERATING PROFIT (LOSS)	155.085,7	105.081,7	47,6%

130. Net value adjustments for credit risk relative to <i>Financial assets measured at amortised cost</i>	(16.497,6)	(21.116,4)	-21,9%
100. Income (losses) from sale or repurchase of <i>Financial assets measured at amortized cost</i>	(2.118,9)	(7.857,1)	-73,0%
140. Profit/loss from contractual changes without write-offs	(83,0)	(402,3)	-79,4%
170. Net provisions for risks and charges about credit risk	(1.286,0)	(1.151,5)	11,7%
Total net value adjustments for credit risk	(19.985,5)	(30.527,3)	-34,5%
170. Net provisions for risks and charges	(22.647,6)	(15.413,7)	46,9%
130. Net value adjustments for credit risk relative to <i>financial assets measured at fair value through other comprehensive income</i>	(3,0)	1,9	-257,4%
220. profit (loss) from equity investments	(911,5)	(1.198,6)	-24,0%
Profit (loss) from goodwill, investments and measurements of tangible and intangible assets	(252,3)	(1.621,5)	-84,4%
PROFIT FROM CONTINUING OPERATIONS BEFORE NON-RECURRING EFFECTS	111.285,9	56.322,5	97,6%
Reclassifications from non-recurring effects⁽¹⁾			
110. Net gains/(losses) on other financial assets and liabilities measured at fair value through profit and loss	-	(537,0)	-100,0%
PROFIT FROM CONTINUING OPERATIONS BEFORE TAXES	111.285,9	55.785,5	99,5%
270. Income taxes for the period on continuing operations (after deducting "IRAP on net personnel and seconded personnel expenses")	(37.937,2)	(14.407,6)	163,3%
PROFIT FROM CONTINUING OPERATIONS NET OF TAXES	73.348,7	41.377,9	77,3%
PROFIT (LOSS) FOR THE YEAR	73.348,7	41.377,9	77,3%

(1) The items affected were reclassified base on more appropriate recognition criteria to represent the content of the items based on principles of management homogeneity. For a better presentation of the data, some reclassified items have been revised in the calculation method, consequently the comparison period has also been adjusted.

EQUITY SUMMARY DATA

(figures in thousands of euro)

BALANCE SHEET DATA	31/12/2022	31/12/2021	Changes	
			absolute	%
Total assets	15.978.094,2	16.583.520,0	(605.425,7)	-3,7%
Financial assets ⁽¹⁾	2.732.443,5	2.579.710,6	152.732,9	5,9%
Total Cash loans ⁽²⁾	9.081.988,8	8.429.597,5	652.391,4	7,7%
Sureties issued	269.605,1	256.432,4	13.172,7	5,1%
Equity investments	133.127,2	133.038,7	88,5	0,1%
Tangible and intangible fixed assets	216.317,1	204.029,6	12.287,4	6,0%
Direct deposits, excluding repurchase agreements payable	13.280.339,7	13.139.134,4	141.205,3	1,1%
repurchase agreements payable	1.526,1	5.125,0	(3.598,8)	-70,2%
Total direct deposits ⁽³⁾	13.224.078,6	13.082.876,3	141.202,2	1,1%
Direct deposits from credit institutions	3.003,7	7.610,5	(4.606,8)	-60,5%
Indirect deposits valued at market prices	18.311.674,9	20.350.584,0	(2.038.909,1)	-10,0%
Global deposits valued at market prices ⁽⁴⁾	31.538.757,2	33.441.070,8	(1.902.313,6)	-5,7%
Shareholders' equity	900.581,5	839.158,2	61.423,3	7,3%
Common Equity Tier 1 (CET1)	774.424,6	799.350,8	(24.926,2)	-3,1%
Tier 2 Capital (T2)	105.000,0	205.000,0	(100.000,0)	-48,8%
Total own funds	879.424,6	1.004.350,8	(124.926,2)	-12,4%

(1) Represents the sum of item 20. Financial assets measured at fair value through profit and loss, excluding loans classified under financial assets necessarily measured at fair value, item 30. Financial assets measured at fair value through other comprehensive income and item 40. Financial assets measured at amortised cost only debt securities, in the Balance Sheet Assets;

(2) Represents item 40 b) Financial assets measured at amortised cost - Due from customers of the Balance Sheet Assets, excluding debt securities; the item also includes loans classified under financial assets necessarily measured at fair value;

(3) Obtained from the sum of items 10 b) Financial liabilities measured at amortised cost - Due to customers and 10 c) Financial liabilities measured at amortised cost - Securities in issue of the Balance Sheet Liabilities;

(4) The aggregate, assessed at market prices, includes administered securities, funds, reverse repurchase agreements and the component for insurance funding.

ECONOMIC SUMMARY DATA

(figures in thousands of euro)

RECLASSIFIED ECONOMIC DATA ⁽⁵⁾	31/12/2022	31/12/2021	Changes	
			absolute	%
Net interest income	233.118,8	157.694,0	75.424,8	47,8%
Net revenues from services ⁽⁶⁾	242.738,0	230.299,1	12.438,9	5,4%
Of which Fee income	406.139,8	359.700,6	46.439,2	12,9%
Of which Fee expenses	(111.005,0)	(89.619,8)	(21.385,2)	23,9%
Net revenues from trading ⁽⁷⁾	18.856,9	17.803,5	1.053,3	5,9%
Net banking income	494.713,7	405.796,7	88.917,0	21,9%
Operating expenses net of recovery of stamp duties and other taxes ⁽⁸⁾	(339.627,9)	(300.714,9)	(38.913,0)	12,9%
Operating profit (loss)	155.085,7	105.081,7	50.004,0	47,6%
Net value adjustments for credit risk ⁽⁹⁾	(19.985,5)	(30.527,3)	10.541,8	-34,5%
Other income statement items ⁽¹⁰⁾	(23.814,4)	(18.768,9)	(5.045,4)	26,9%
Income taxes	(37.937,2)	(14.407,6)	(23.529,5)	163,3%
Profit (Loss) for the period	73.348,7	41.377,9	31.970,8	77,3%

(5) Items from the Reclassified Income Statement;

(6) The aggregate represents the sum of the following items from the Reclassified Income Statement: 40. Fee income, 50. Fee expenses, Other operating income - recovery of expenses and other services and Variable administrative expenses;

(7) The aggregate represents the sum of the following items from the Reclassified Income Statement: net fees and items 80. Net gains/(losses) on trading activities, 90. Net gains/(losses) on hedging activities, 100. Income (losses) from sale or repurchase and 110. Net gains/(losses) on other financial assets and liabilities measured at fair value through profit and loss;

(8) Obtained from the sum of the following items: 160. Administrative expenses, 180. Writedowns on tangible fixed assets, 190. Writedowns on intangible fixed assets and 200. Other operating expenses/income of the Reclassified Income Statement;

(9) Obtained from the sum of the following items: 130 a) Net value adjustments for credit risk relative to Financial assets measured at amortised cost, 140. Profit/loss from contractual changes without write-offs, the sole component relating to the sale of receivables of item 100 a) Income (losses) from sale or repurchase of Financial assets measured at amortized cost and the sole component relating to credit risk of item 170. Net provisions for risks and charges about credit risk of the Reclassified Income Statement.

(10) Obtained from the sum of the following items: 170. Net provisions for risks and charges, 130. Net value adjustments for credit risk relative to financial assets measured at fair value through other comprehensive income, 220. profit (loss) from equity investments, Profit (loss) from goodwill, investments and measurements of tangible and intangible assets and 270. Income taxes for the period on continuing operations.

PERFORMANCE INDICATORS

(figures expressed as %)

PROFITABILITY RATIOS (%)	31-12-2022	31-12-2021
R.O.E. (return on equity) ⁽¹¹⁾	9,1%	5,3%
R.O.A. (return on assets) ⁽¹²⁾	0,5%	0,2%
Net interest income ⁽¹³⁾ / Net banking income ⁽¹³⁾	47,1%	38,9%
Net income from services ⁽¹³⁾ / Net banking income ⁽¹³⁾	49,1%	56,8%
Net income from trading ⁽¹³⁾ / Net banking income ⁽¹³⁾	3,8%	4,4%
Cost to income ⁽¹⁴⁾	67,6%	73,4%
EQUITY AND LIQUIDITY RATIOS (%)	31-12-2022	31-12-2021
Cash loans / Direct deposits ⁽¹⁵⁾	68,4%	64,2%
Cash loans / Total assets	56,8%	50,8%
Direct deposits / Total assets	83,1%	79,2%
Liquidity Coverage Ratio (LCR) ⁽¹⁶⁾	179,8%	212,7%
Net stable funding ratio (NSFR) ⁽¹⁷⁾	145,7%	148,5%
CREDIT RISK RATIOS (%)	31/12/2022	31-12-2021
Net non-performing loans / Cash loans - (net non-performing loans ratio)	1,7%	2,0%
Gross non-performing loans / Cash loans - (gross non-performing loans ratio)	3,1%	3,8%
Gross non-performing loans / total gross loans (Non Performing Loans ratio EBA) ⁽¹⁸⁾	2,4%	2,5%
Net bad loans / Cash loans	0,6%	0,7%
Gross bad loans / Gross Cash loans	1,5%	1,9%
Net loan loss provisions ⁽¹⁹⁾ / Cash Loans - (Cost of credit %)	0,22%	0,36%
Non-performing loans coverage ratio	47,2%	48,1%
Coverage rate for bad loans	62,6%	64,9%
Texas ratio ⁽²⁰⁾	30,8%	36,2%
SOLVENCY RATIOS (%)	31/12/2022	31-12-2021
CET1 ratio	18,63%	15,88%
Tier 1 ratio	18,63%	15,88%
Total capital ratio	21,16%	19,95%

(11) Ratio between "Profit for the year" and the sum of items 140. Reserves, 150. Share premiums, 160. Capital of the Balance Sheet Liabilities.

(12) Ratio between "Net profit" and "Total assets".

(13) As in the reclassified Income Statement.

(14) Ratio between operating expenses, after deducting IRAP on personnel costs and net of losses connected to operating risks and net banking income.

(15) Cash loans and Direct deposits are all net of repurchase and reverse repurchase agreements.

(16) LCR (liquidity coverage ratio): minimum limit 100%.

(17) NSFR (net stable funding ratio): minimum limit of 100%.

(18) The "Non Performing Loans ratio EBA", an indicator recently inserted by the European and National Supervisory Authorities, is calculated as the ratio of gross impaired loans to customers on Total gross loans, where the denominator includes, in addition to loans to customers, the loans towards credit intermediaries and central banks. The "Gross Non-Performing Loans ratio" is calculated as the ratio of gross impaired loans to customers to gross cash loans to customers.

(19) Obtained from the sum of items 130 a) Net value adjustments for credit risk relative to Financial assets measured at amortised cost, 140. Profit/loss from contractual changes without write-offs, the sole component relating to the sale of receivables of item 100 a) Income (losses) from sale or repurchase of Financial assets measured at amortized cost and the sole component relating to credit risk of item 170. Net provisions for risks and charges about credit risk of the Reclassified Income Statement.

(20) Ratio between gross non-performing exposures and tangible shareholders' equity, understood as the sum of shareholders' equity and writedowns of non-performing exposures, and net of intangible assets (item 90 of balance sheet assets).